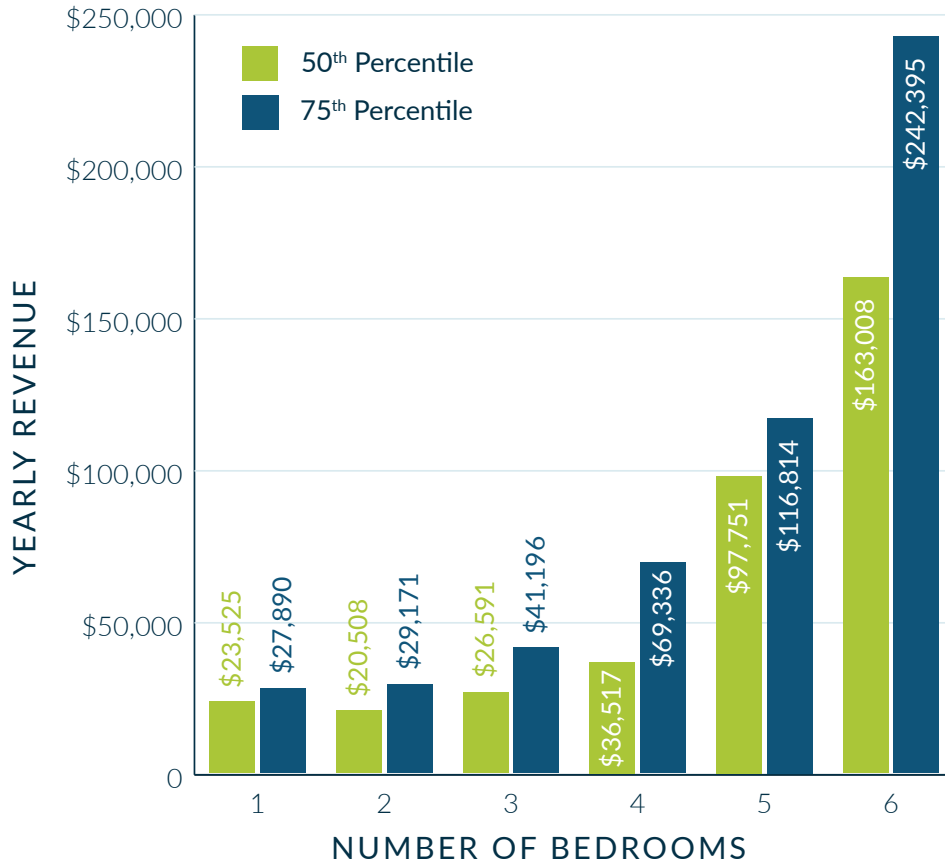


YEARLY REVENUE BY PROPERTY SIZE



AVERAGE YEARLY OCCUPANCY AND AVERAGE DAILY RATE (ADR)

# Beds	DAYS	%	(ADR)
1	245	67%	\$128
2	223	61%	\$149
3	193	53%	\$257
4	219	60%	\$441
5	142	39%	\$825
6	161	44%	\$1,377

QUICK FACTS



AVERAGE DAYS BOOKED IN ADVANCE:

66 for high season* & **40** for low season*



AVERAGE LENGTH OF STAY:

4.9 for high season* & **5.8** for low season*

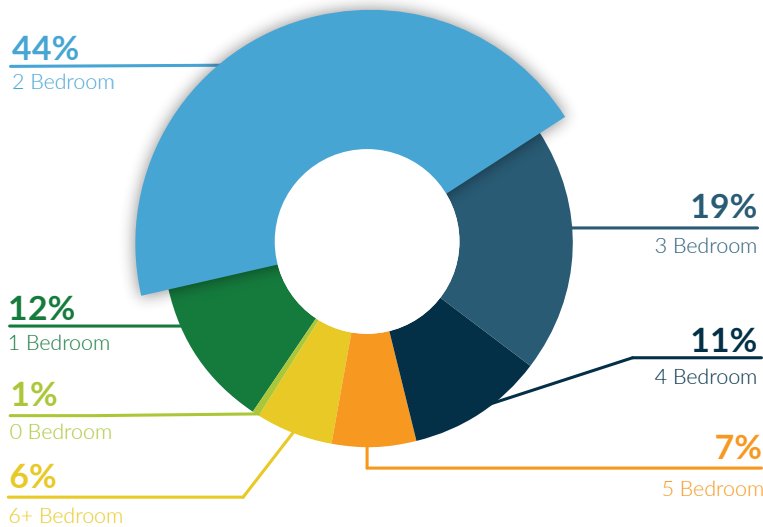


AVERAGE DAILY RATE:

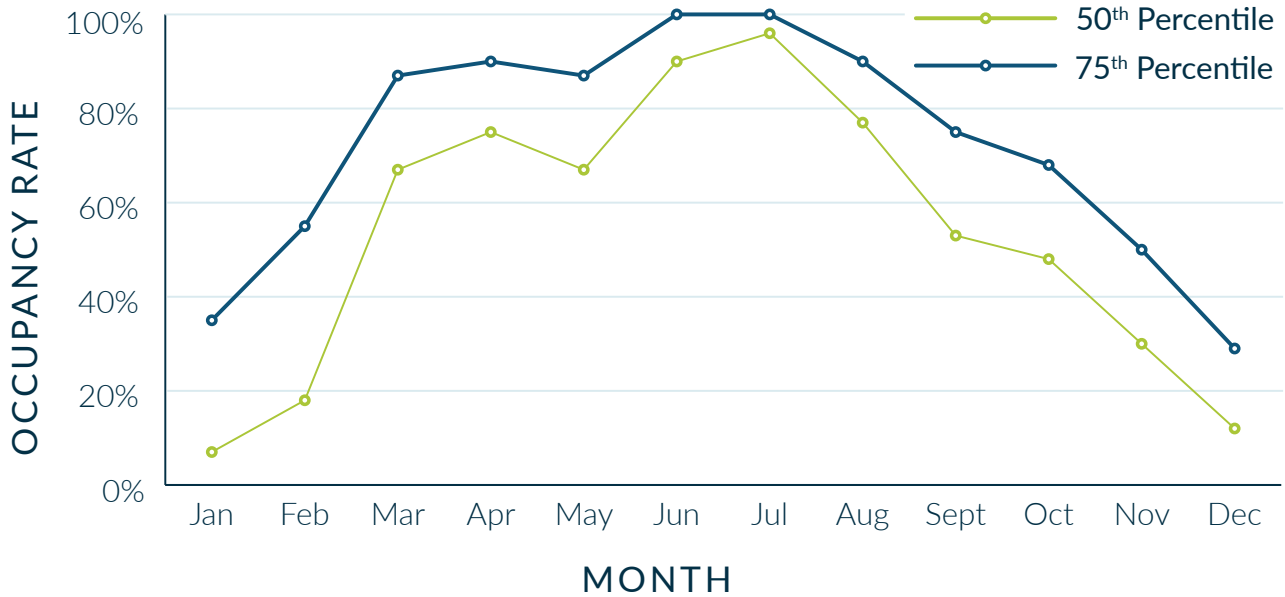
\$181 for high season* & **\$102** for low season*

* High and low seasons determined by highest 4 months and lowest 4 months of annual occupancy.

VACATION RENTAL INVENTORY BY BEDROOM



OCCUPANCY BY MONTH



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This report includes data for Hilton Head, South Carolina.